

Message Text

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PAGE 01 ABU DH 00411 100535Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 COME-00 TRSE-00 OMB-01 CIAE-00
INR-07 NSAE-00 DODE-00 /027 W
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R 091130Z FEB 77
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 5597

UNCLAS ABU DHABI 0411

E.O. 11652: NA
TAGS: BEXP, TC
SUBJ: PRODUCT OPPORTUNITY - PATROL BOATS.

REF: LBU DHABI 0391

1. FURTHER TO REFTTEL, EMBASSY RECEIVED COPY OF PATROL BOAT SPECIFICATIONS FROM LOCAL BUSINESSMAN WITH GOOD CONTACTS IN MINISTRY OF INTERIOR. ALTHOUGH LIST BELOW CANNOT BE CONSIDERED OFFICIAL, IT DOES LOOK VALID AND COMPARES WITH OUR OWN ESTIMATE OF MININT REQUIREMENTS. LIST MAY BE PASSED TO INTERESTED COMPANIES WITH CAVEAT THAT IT NOT, REPEAT NOT, OFFICIAL LIST OBTAINED DIRECTLY FROM MINISTRY. EMBASSY WILL RECEIVE OFFICIAL LIST SOON, GOD WILLING.

A. 10 BOATS, 100 TO 120 FEET LONG, STEEL HULL, WITH PLATFORMS FOR LIGHT AND HEAVY MACHINE GUNS, AND ACCOMODATION FOR 21 CREW MEMBERS STAYING AT LARGE FOR 7 TO 10 DAYS. THE MINIMUM SPEED REQUIRED FOR SUCH BOATS IS 25 KNOTS, MORE IS AN ADVANTAGE.

B. 25 BOATS, 45 TO 50 FEET LONG, FIBRE GLASS AND ALUMINUM, WITH PLATFORM FOR LIGHT MACHINE GUNS AND ACCOMODATION FOR 21 (SIC) CREW MEMBERS STAYING AT LARGE FOR 2 TO 3 DAYS. THE MINIMUM SPEED REQUIRED FOR SUCH BOATS IS 30 KNOTS, MORE IS AN ADVANTAGE.
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C. 30 BOATS, 20 TO 25 FEET LONG, FIBRE GLASS AND ALUMINUM WITH PLATFORMS FOR LIGHT MACHINE GUNS AND ACCOMODATION FOR 8 CREW MEMBERS STAYING AT LARGE ONE DAY. THE MINIMUM SPEED REQUIRED FOR SUCH BOATS IS 35 KNOTS, MORE IS AN ADVANTAGE.

D. 20/25 HIGH SPEED PATROL BOATS FOR 4/6 CREW MEMBERS. THE SPEED REQUIRED SHOULD BE OVER 50 KNOTS.

E. 5 TANKERS FOR FUEL, WATER AND FOOD STUFF SUPPLIES WITH THE FOLLOWING MINIMUM STORAGE CAPACITIES:

15,000 GAL. FUEL

6,000 GAL. WATER

FREEZERS AND ORDINARY STORAGE AREAS.

F. 5 RESCUE BOATS WITH THE MOST MODER EQUIPMENT.

G. 6 FIRE FIGHTING BOATS WITH THE MOST MODER EQUIPMENT.

ALL THE ABOVE TO FORM THE FLEET OF THE UNITED ARAB EMIRATES COASTAL GUARDS DIRECTORATE.

ALL COAST GUARD BOATS TO HAVE FULL MODERN NAVIGATIONAL EQUIPMENT AND RADARS, COMPASSES, VHF, HF, SSN, ECHO SOUNDER, ETC. OTHERS TO HAVE FULL MODERN NAVIGATIONAL EQUIPMENT.

2. PER PREVIOUS MESSAGES, BIDS SHOULD CONTAIN OFFER AND SPECIFICS FOR TRAINING AND REPAIR AND WORK SHOP FACILITIES. THIS REQUIREMENT APPEARS OFFER GOOD OPPORTUNITY FOR SUB-CONTRACTS TO BKZ LET TO OTHER AMERICAN COMPANIES THEREBY GETTING THEM INVOLVED INTERNATIONALLY.

3. IT SHOULD BE NOTED THAT INVITATIONS TO BID WILL NOT REPEAT NOT INCLUDE PROVISIONS FOR WEAPONS. ARMAMENT FOR THE BOATS WILL BE A SEPARATE CONTRACT LET BY UAE
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MINISTRY OF DEFENSE. BOATS ARE TO BE BUILT TO MOUNT WEAPONERY SPECIFIED ABOVE.
DICKMAN

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